

# CLoudUD

COMPUTING IN  
DENTISTRY STARTS  
WITH QSIDENTAL



# Introducing QSIDental™ Web

Cloud computing in dentistry is accelerating the adoption of integrated electronic dental record (EDR) and practice management (PM) solutions. Cloud technology permits multi-office practices to eliminate the up-front investment in dedicated computers and servers for each location. And that's just the beginning.

## The Cloud is a Friend to Dentistry

- Software update costs are eliminated as is downtime from software uploading
- Storage capacity, including digital imaging, is unlimited and scalable
- Every office site receives 100 percent functionality, speed, and versatility
- The latest in online security technology ensures your data is safe and HIPAA compliant. Software and data are stored on secure remote servers which provide 24/7/365 access
- Dentists and staff manage clinical and administrative data in real time, all the time
- Cost of entry barrier is reduced or eliminated; ROI over paper is proven



## Access Patient Data and Imaging Studies Anytime, Anywhere, from any Web-enabled Device

QSIDental Web is the Web 2.0 solution dentists turn to for a trusted, Web-based platform to access patient data and imaging studies chairside, in a consultation room, in any office suite, or anywhere off hours, with virtually any “smart” device.

### There’s an app for that...

- Patient demographic information and photograph
- Patient x-rays/current treatment plan
- Schedules appointments and recalls
- Patient Insurance information
- Responsible billing party and account balance
- Payment plans
- Prescriptions including—prior dispensed items with the name of the doctor, date, medication, dosage, dosage amount dispensed and the number of refills
- Executive summary of business activities

Our trusted reputation has been earned with a 35-year track record of success helping dental practices increase productivity, reduce risk, minimize costs, and improve patient dental care.

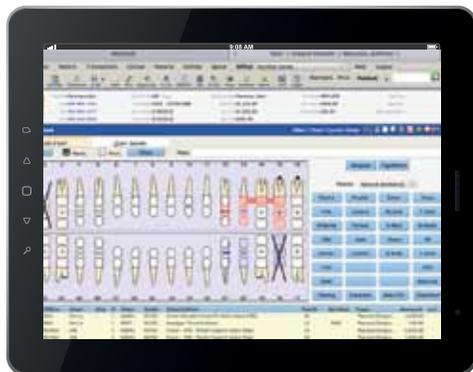
QSIDental Web is our newest level of clinical and administrative functionality that is becoming a “must have” for both solo and multi-office practices. Office-to-office consistency and availability of data is what practice managers are demanding in solutions for larger practices. And dentists are increasing their reliance on, and preference for, mobile devices as part of the active hardware platforms they use every day, regardless of their practice size.



## Integrated, All-In-One Clinical and Administrative Data Management from the Web

QSIDental Web provides the charting, imaging, and clinical patient record data management critical to complete care. That functionality is integrated with the administrative record keeping and patient scheduling required for maximum patient throughput while maintaining accurate, real-time patient data.

The result is a Web 2.0-based solution for clinical and administrative data management that is helping dental practices throughout the nation improve revenue while ensuring patient data integrity and enhancing practice reputations based on the use of state-of-the-art technologies.



## System Simplicity for Complex Data

We've done the work. Our QSIDental Web platform isn't a "lite" version of our industry-leading legacy client server system. We developed QSIDental Web using the latest technology for Web-based performance and flexibility to ensure you receive the functional, dependable, and cost-effective solution the industry has come to expect from QSI Dental™.

You supply the broadband connection.

We'll supply:

- Centralized enterprise data management and reporting
- Scalability to fit any size practice and connectivity throughout
- Capabilities for the central management of key patient workflows
- A user interface designed to operate in a fast-paced office environment
- Real-time displays of one, all, or any user-defined combination of schedules
- Flexibility and custom templates to accommodate all dental specialties



## Life in the Cloud

For starters, work life in the cloud makes work-life balance realistic for you and your staff. QSIDental Web isn't only about flexible data access from the Internet or the platform's clinical and administrative functionality. It's what you and your staff can do with the solution that saves time, money, and maybe even some family commitments.

## Patient Management is a Two-Way Street

QSIDental Web makes a practice's patient management state-of-the-art. Your staff always knows who they're communicating with, the billing and clinical status of the patient, and any social or family issues important in serving the patient. For example, the platform offers diverse family account management options to serve not only traditional and extended families but also combined families, families with multiple last names, guarantors, and multiple guarantors.

New patients can pre-register through the Internet – including summary demographic data, medical history, insurance status, payment preference, and chief complaint or service request. Significant staff time is saved when new patients use the Internet to pre-register for their initial visit. Many practices are choosing to make new patient pre-registration via the Internet compulsory so that staff hours associated with processing new patients are automatically reduced or eliminated.

“The bottom line is, we're in the business of dentistry and patient health. We're not in the IT business, and with the amount of data that we manage, the practice was slipping into more IT-based issues. With the Web-based solution, it takes all the worries of IT and having to manage that storage capacity out of our hands. That is the number one value for us.”

Virginia Jones, CEO, Village Family Dental,  
Fayetteville, NC

## Web-enabled Clinical Excellence

QSIDental Web provides comprehensive clinical data management that enables clinicians and dentists to provide the most up-to-date dentistry possible. Patients enjoy viewing their digital radiography images on high definition displays chairside as their dentist explains clinical findings and what treatment options are available.

- Display digital radiography and imaging for interactive patient dialog and education
- Provide advanced graphical, clinical charting—voice-activated periodontal charting reduces the need for assistance during periodontal probing and examination
- Create enterprise-defined clinical “smart notes” and patient forms—available in every practice location including treatment plans, medical history, and patient consent forms



## Data-driven Practice Profitability

There's more to sustaining a dental practice than “gut feel” and a good monthly bank statement. Dentists and practice managers need data that shows the health of the practice. Responsible financial management requires proof of the financial viability of the practice in all of its multiple parts and workflows. This practice data can be created and reported in numerous formats using QSIDental Web to help reveal the causes of practice growth, or practice shrinkage.

- Comprehensive reporting of all appointment-related activities for the entire enterprise
- Powerful Executive Summaries that highlight performance across the practice
- Review of pay schedules and best payment methodologies for the practice
- Extensive insurance benefit administration and insurance plan management
- Real-time connections to payers for insurance eligibility and other services
- Accommodates multiple provider and specialist fee schedules across multiple insurance plans
- Consolidates all specialty and GP services onto a single, understandable account statement
- Extensive, customizable enterprise reporting for national, regional, state, and local comparisons
- Support all centralized business office and/or centralized call center activities

## QSIDental Web – Hard Not To Say Yes!

The Internet has improved to the point where risk associated with transitioning to a Web-enabled solution for electronic management of clinical and administrative data is the lowest ever in healthcare and dentistry. Internet storage and delivery of patient clinical data, dental imaging, and practice management functions have created flexibility and ease-of-use that's hard to resist. And an ROI that's become important to leverage.

The rewards of saying "yes!" to QSIDental Web include adding the expertise of our staff to your team and the performance of our solution to your practice. You'll be confident knowing that you're doing everything possible for the superior care of your patients and the utmost profitability of your practice.



“The Web-based system from QSI is a model in which our costs aren’t escalating with upgrades and infrastructure of servers, computers and software. We can spend more of our resources in improving the quality of our care in supplies and clinicians, and the quality of clinical care.”

Anuj James, DDS, Managing Partner,  
Village Family Dental, Fayetteville, NC

Find out how dental practices, FQHCs, and community medical/dental healthcare facilities are implementing centralized clinical administration. Learn why digital integration of the continuum of care is vital to simplified management and better patient outcomes.

**For more information please  
call 1-800-888-7955  
or visit: [www.qsidentalweb.com](http://www.qsidentalweb.com)**

### About QSIDental Web

Since 1978, QSIDental has been at the forefront of innovation in the healthcare industry. We are the only vendor who, for more than 30 years, has consistently implemented and supported dental practice organizations that manage 100 or more clinical practice locations per single practice entity.